



Empowering People to Win in Life & Travel

Mission Statement

We believe every individual is destined for greatness. 'We Will Win' is a movement rooted in faith, freedom, and fulfillment—empowering people to live their God-given purpose through travel and wealth creation.

A WE WILL WIN TEAM INCOME ANALYSIS

Linear Income vs. Residual Income

Why the Same Paycheck Can Buy Two Completely Different Lives

A real 2025 case study — a TSA officer's paycheck — measured against Travorium Ambassador residual income.



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Prepared for the We Will Win Team • **C. Anthony Harris**

FIRST, THE DISTINCTION

There Are Only Two Kinds of Income



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Every paycheck, every deal, every dollar you'll ever earn falls into one of these two buckets — and they behave completely differently.

LINEAR INCOME

You trade hours for dollars.

- Paid only for time you personally show up
- Resets to zero every single week
- Income has a hard ceiling — there are only 168 hours in a week
- Stop working — for illness, injury, or by choice — and the income stops with you
- More income almost always means more hours, not more freedom

RESIDUAL INCOME

You build once, get paid repeatedly.

- Paid on work and relationships already in motion
- Keeps paying whether or not you work that day
- No hard ceiling — income can scale beyond your personal hours
- Stepping back slows growth, but the income doesn't vanish overnight
- More income comes from better leverage, not more hours

A REAL 2025 CASE

The TSA Officer: Linear Income, Maxed Out



A career TSA officer, working one job — regular hours plus mandatory overtime — earned this in 2025:

\$122K–\$140K

total income, 2025

120–140

hours worked per week

1

job — not two

THE EFFECTIVE HOURLY RATE

\$17–\$22 / hour

(about \$19/hour on average — for 120–140 hours a week, every week)

Illustrative calculation: total 2025 income ÷ (hours/week × 52 weeks). Actual take-home varies with overtime mix, shift differentials, and taxes.

THE RESIDUAL ALTERNATIVE

The Travorium Ambassador Route

Built once, over 24–36 months, through 376 referrals across a leveraged network — then it keeps paying.

\$108K–\$132K

residual income per year

5–10

hours per week to maintain

24–36

months to build it once

THE EFFECTIVE HOURLY RATE

\$208–\$508+ / hour

(once built — based on 5–10 hrs/week of maintenance against \$9,000–\$11,000/month)



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Figures reflect the Travorium published compensation plan and We Will Win Team field results. Individual results vary with effort and team activity.

Linear vs. Residual, Side by Side



	Linear — TSA Officer	Residual — Travorium Ambassador
Hours per week	120–140 hrs, every week	5–10 hrs, once built
Effective hourly rate	\$17–\$22/hour	\$208–\$508+/hour
Annual income	\$122,000–\$140,000	\$108,000–\$132,000
If you stop working	Income stops immediately	Income continues from the network
Income ceiling	Capped by hours in a week	Scales with the network, not your hours
What you're building	A shift schedule	A network of 376 referrals
Primary risk	Burnout, injury, forced overtime	Team engagement and activity levels

THE MATH THAT MATTERS

Effective Hourly Rate, Not Just Annual Pay

Two annual incomes in the same \$100K–\$140K neighborhood — earned at wildly different hourly rates.



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"Building" assumes ~10–15 hrs/week over 24–36 months against a \$9K–\$11K/month target once earned. Illustrative, not guaranteed.

HOW YOU GET FROM ONE SIDE TO THE OTHER

Built on the Five Wealth Principles



Crossing from linear to residual income isn't a lucky break — it's five disciplines, applied on purpose.

- 1** **Persistency**
Staying in the game long enough for a network to compound into leadership tiers
- 2** **Consistency**
Daily, repeatable actions — the same habits that grow a portfolio grow a network
- 3** **Discipline**
Following the system instead of chasing shortcuts, deal after deal, month after month
- 4** **Urgency**
Acting now, while there are still hours left to invest in something that outlives them
- 5** **Excitement**
Bringing energy that makes the opportunity contagious — and duplicatable

THE BOTTOM LINE

The Same Paycheck. Two Different Lives.

One path pays **\$17-\$22 an hour** for 120–140 hours a week, every week, for as long as you can keep going. The other pays **\$200+ an hour** once, over 24–36 months, it's built — and keeps paying whether you clock in or not.

Both are real ways to earn a living. Only one of them gives you your hours back.

